John Sumser, Executive Director
Point Foundation
27 Gate Five Road
Sausalito, CA 94965

Sophia Collier, President
John Farrell, Vice President
Working Assets Management Company
One Harbor Place
Suite 225
Portsmouth, NH 03801

July 8, 1994

Dear Sophia and Jack,

It was a wonderfl experience to meet you. I'm hopeful that we'll have a great enduring partnership.

Attached to this note is a full galley copy of the catalog, and our current financials. I'll send the database of Bookstore phone numbers as soon as I get it.

I'm going to need the 'ad copy' for the catalog's inside back cover by midweek, this week.

Yours,

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John Sumser
Executive Director, Point Foundation
415.332.1716

1993 Financials

1993 Tax Return

1994 Financial Thru 5-31-94